**Insight**

| DATA & AI | **CLOUD & INFRASTRUCTURE** | INTELLIGENT APPS | DIGITAL WORKPLACE |

## Business challenge

Many organizations are increasingly using the public cloud to scale architecture, increase compute, and enhance security. But rapid growth without the right administration leads to oversized workloads, idle consumption, and misspent cloud resources. Yet, despite the constant concern of cloud overspend, many organizations lack the internal management expertise to right-size implementation and drive the needed visibility and support to optimize financial performance.

## OUR SOLUTION

As an AWS Premier Tier Services Partner, Insight has the Amazon Web Services (AWS) capabilities to help you address your top business priorities. One of the ways we do this is through InsightCloud® Care for AWS, a market-leading solution for optimizing AWS® cloud acquisition, consumption, and spend. InsightCloud Care provides your teams with a core set of tools and services designed to get your AWS cloud resources up and running with optimized costs.

## FEATURES & BENEFITS

Optimize your AWS ecosystem with Insight-provided access to certified AWS resources, tools to monitor and optimize your subscriptions, and a platform to better enable growth in the cloud and alignment to business objectives.

**Control costs:**
Work with our Cloud Care and Cloud Success teams to understand your costs, set budget alerts, and find ways to eliminate waste.

**Streamline billing:**
Avoid charging on credit cards and receive invoices through Insight.

**Accelerate success:**
Receive resources, training, and curated intel for optimal usage of your cloud platform.

**Enhance support:**
Opt in to reliable 24/7 break-fix technical support delivered by the experts.

## OUTCOMES

The InsightCloud Success team provides your organization with spend management, security, and operationalization best-practice recommendations to help you do away with cloud overspend and drive the best value from your AWS investment. Achieve your cloud goals with Insight for AWS.

### Insight has extensive AWS experience.
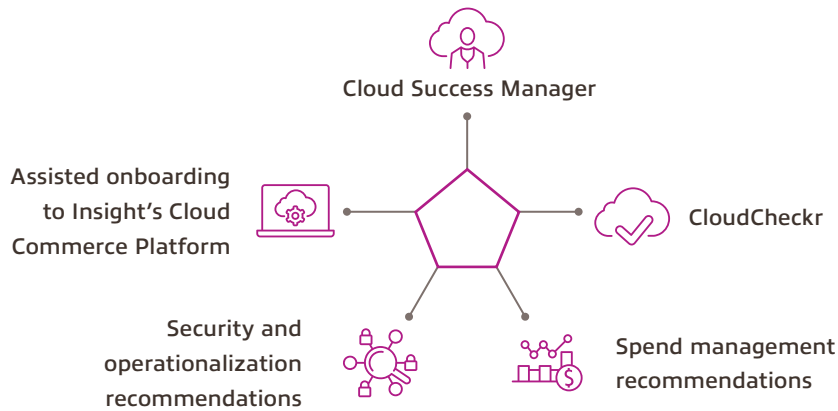
| Premier Tier Services Partner | AWS Public Sector Partner | AWS Marketplace Skilled Consulting Partner |
| AWS Solution Provider Program | ProServe Ready | Well-Architected Partner Program |

**aws PARTNER** Premier Tier Services

## FULL PRODUCT FEATURES



Cloud Success Manager

Assisted onboarding to Insight's Cloud Commerce Platform

CloudCheckr

Security and operationalization recommendations

Spend management recommendations

**Cloud Success Manager:**
Your Cloud Success Manager is not your average CSM. These individuals all carry at a minimum the Cloud Practitioner certification from AWS. Additionally, they are FinOps certified and specialists in CloudCheckr. The Cloud Success Managers are the foundation of Cloud Care and will work alongside your team as your trusted FinOps advisers.
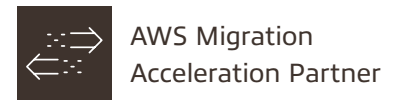
**CloudCheckr:**
InsightCloud® Care provides you with a free CloudCheckr license to save you 3% of your run rate consumption costs. CloudCheckr by NetApp gives you control of AWS and other public clouds, making it easy to manage, govern, and scale your multicloud environment with confidence. This solution pairs with AWS® Cost Explorer to fill the gaps, add tagging capabilities, and provide better visualization of your organization. Features include cost management, security and compliance, and resource inventory and utilization analytics. Your CSMs will help you learn how to use the tool and provide feedback on best practices to help you monitor your environment on a monthly cadence.

## WHY INSIGHT?
Insight Enterprises, Inc. is a Fortune 500 Solutions Integrator helping organizations accelerate their digital journey to modernize their business and maximize the value of technology. Insight's technical expertise spans cloud- and edge-based transformation solutions with global scale and optimization built on 35+ years of deep partnerships with the world's leading and emerging technology providers.

## RELATED SERVICES

AWS Migration Acceleration Partner

AWS Consulting Services

AWS Security Services

Funded Pre-Migration TCO Assessments

AWS DevOps Services

InsightCloud® Care

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aws
PARTNER
Premier Tier
Services